

Anne Jirschitzka's

10 Simple Steps to a Tarot Career



Part 3

THE MINOR ARCANA

THE SWORDS AND COINS

AS BEFORE: Place your own cards on top of the cards on the page. Take a moment for each card to sink in.

FOCUS- VISUALISE

BUILD A RELATIONSHIP WITH YOUR CARDS BY USING THEM AS OFTEN AS POSSIBLE.

Coins

FOR COINS THINK:

**Money
Possessions
Materialism
Wealth**



Ace of Coins

The garden is fertile, money is forthcoming. A new business will be profitable.



Two of Coins

The juggler is balancing his money. He may have to weigh up two opportunities.



Three of Coins

A card that many get confused with, believing it to be a couple marrying. The two people are in fact, admiring the third's work. Hard work and clever use of skills are rewarded.



Four of Coins

He has made his money in the city behind him. He can now relax and enjoy the fruits of his labour.



Five of Coins

Two beggars, one lame, pass the church window longing for the warmth inside. Their lack of spirituality has brought them suffering.



Six of Coins

The generous man with the scales. By giving he has received.



Seven of Coins

The young man has worked hard and built a pile of money but he must work hard to sustain it.



Eight of Coins

The man is a craftsman and the enquirer needs to study his/her own field of expertise to succeed. Further training may be advisable.



Nine of Coins

The person is richly dressed and standing in a vineyard symbolising wealth and fertility.



Ten of Coins

A happy family stand in front of their home. A good card for money, property and home life.

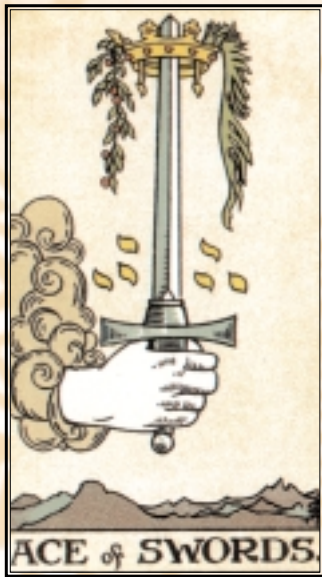
The Swords

Many people tend to see the swords as negative but they can also represent force and energy. A sword can save your life, it can cut through what is no longer needed. You may find a client has many swords in their reading try to turn this around to a positive, i.e. turn a negative into a positive. You will find this easier with experience but often an answer will come to you and you will just know a way through their problems.

Swords

FOR SWORDS THINK:

**Force
Power
Stresses
Difficulties**



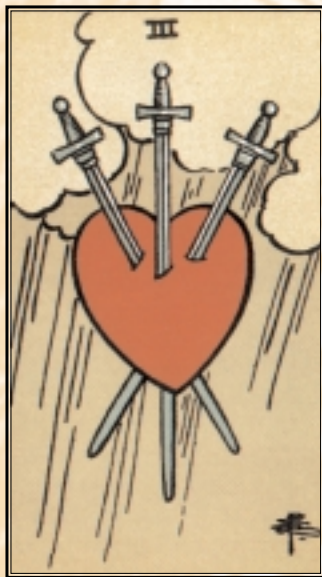
Ace of Swords

The double edged sword shows choices have been made. They are now ready for the start of a great victory.



Two of Swords

The two swords represent balance but the lady is blindfolded. Her situation is better than she realises, but first she must put down her swords (stop fighting the situation) then remove the blindfold and see things as they really are.



Three of Swords

The broken heart card. Your enquirer needs an in depth look at their love life.



Four of Swords

This is not a card of death as many believe but shows the enquirer needs to stop and rest otherwise their health will suffer.



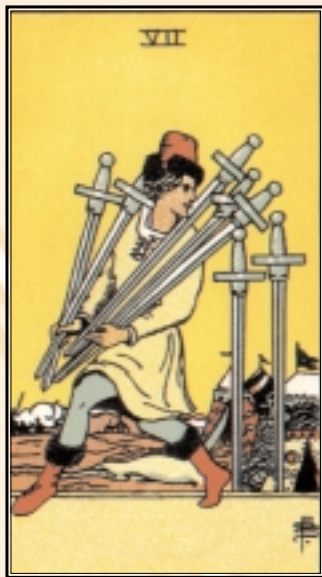
Five of Swords

This card symbolises an empty victory. The man has won the swords but lost his friends.



Six of Swords

This card represents a journey. Notice on one side the water is choppy, the other side calm. They are moving out of troubled water into calmer.



Seven of Swords

The man is stealing. This card warns against bad behaviour.



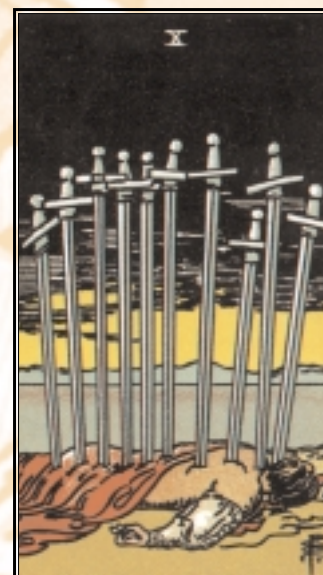
Eight of Swords

A difficult card. The lady is blindfolded and bound, but the swords do not completely surround her so there is a way out.



Nine of Swords

A sad card. The lady shown needs time to recover either from grief or ill health.



Ten of Swords

They are being stabbed in the back, check surrounding cards to see by who and where.

YES/NO QUESTIONS

For straightforward questions such as: Will I move house?

Should I ask this person for a date?

Should I change my job?

The three card spread is best.

If this is a fresh pack of cards, shuffle them, then cut into three piles. Reverse one pile then reshuffle. They are now ready to use.

Shuffle and focus on your question. Spread the cards.



If you have three upright the answer is yes.

If you have three reversed the answer is no.

If you have a mixture the answer is either maybe or ask again at a later date.

Spend a few minutes looking at the cards you have picked, they may have a significant message to the question. i.e. a client of mine asked about moving house, she had two reversed and one upright but they were negative money cards warning her to sort out her finances first.

She agreed she could not really afford to move right now.

Quote: There are those who watch things happen, those who wonder what happened and those who make things happen. Tommy Lasorda.

THE KEY

If there is one key that I can give you right now to make you a success in this field - it is this.

Practise and practise and practise.

No matter how much you read and play with the cards there is nothing like having a client sitting in front of you. This is the only real way to learn and with each reading you will grow and grow and learn and gain experience and build confidence.

Practise - that is the key.

We usually begin with people close such as family, friends, colleagues, neighbours. Now strangely enough we are most worried when we move on to strangers and yet most people find it much harder to read for people they know, so in actual fact you start with the hardest first.

Once you start reading for strangers you will find it easier and easier.



DON'T HIDE AWAY

A word here is needed in case you balk at doing any of the following suggestions. It can be in our natures to hide away in a back room quietly doing our work, well that's great if all you want is to earn a little pin money but you would not have joined this course if deep down you didn't want more than that.

If any blocks from within you arise, deal with them, this could easily manifest in shyness, being afraid of dealing with tax etc, a lack of belief in yourself and your abilities. These blocks must be dealt with and removed.

Be brave, take the bull by the horns. Ask yourself what is the worse thing that can happen if you really go for it? Too much work? Well that would be dreadful wouldn't it?

Abundance of work and money are a natural, universal flow - it is us that messes it up!

Most of us have a pattern of letting things slide, panicking, rushing around to build things back up, then saying, "Oh great, I am so busy". More rushing around - Then Slump.

We need to achieve a regular comfortable flow, therefore we need to promote in a regular, flowing way. The following suggestions, if all done at once will bring too much work, then nothing. Plan your next year ahead i.e. one talk or charity function per month, a weekly advertisement in the local newspaper etc. By being in control of a natural flow you will work more effectively and have more confidence in yourself as a business person.

A WORD OF WARNING

Once we start on the path of actually dealing with the public I will be giving you a number of warnings, this is not to say Tarot reading is dangerous or even tough, it is simply that I and many others have learned the hard way. I have spoken to so many readers that would give the same advice as I will give you. Their advice comes from years of dealing with clients. The tips I shall pass on to you are not just from me but, believe me, most readers give the same tips. In other words it is pretty much universal the problems you will encounter and by knowing how to handle these situations will save you much hassle. In fact, if you follow these tips you will wonder what all the fuss is about.

So the first tip is this, your practise readings can be done either for free or for a small fee, this will take the pressure off you because they will not be expecting too much, now this is very important.



**SET A DATE FOR TURNING
PROFESSIONAL
AND LET EVERYONE
KNOW IT.**

Otherwise they will expect free readings for life - please do not doubt me. Working with the public is an eye opener, you will be amazed at what liberties they will try and take. Let them know they will get this reading for free but from the 1st September (or whenever) you will charge £20 (or whatever) per session which will last no more than 45 minutes.

Now let me clarify these points, clients always think they are the exception, they always think they are your special client, which shows you are doing your work well because they should feel like that. When you are doing a reading you have but one client - the one in front of you. But you must be professional and let them know that it will not always be for free. This now brings me to the next point mentioned.

Quote: Every exit is an entry to somewhere else.
Tom Stoppard.

PRICING

Most readers try too hard when they start out, they are desperate to please the client so they read for two hour stretches then feel wrecked. They also start out with too low a price - then within a year they realise what's involved then want to raise their prices.

That's fine - there is nothing to say don't raise your prices within a year BUT:

YOU CAN'T GO FROM CHARGING A TENNER TO THIRTY QUID IN ONE JUMP: THEY WON'T HAVE IT.

The only way you can do that is to go and work somewhere else.

The very minimum price to charge these days is £25 (\$40). Otherwise you are way below anyone else and so will seem less professional and you must bear in mind....

***You will not get
holiday or sick pay.***

***You will have
overheads i.e.
heating, lighting,
petrol, advertising,
printing even
renewing your cards.***



You will not physically be able to do one every hour, day in and day out, therefore you have to cover for the rest periods in between. Until your confidence builds you will be nervous about charging and will undervalue yourself.

This is why it is so important to do practise readings. They will build your confidence and give you more incentive to charge a reasonable price.

YOUR NEXT YEAR SPREAD

Take just the minor arcana - shuffle and focus.

Lay them out face down and in a semi circle.

Pick two to see what the next year has in store for you.

2 Cups: Much domestic happiness. Love is to play a large part. Friendship will bring joy.

2 Batons: A gradual rise in status. Your advice will be sought by many. You will not want for money.

2 Coins: You will be innovative and try many new things. You will feel young inside. You will feel more secure.

2 Swords: Take care with money. Life isn't always roses. Work hard.

1 Cup and 1 coin: You will have success through your own efforts.

1 cup and 1 baton: You are to be a peace maker and mediator.

1 Cup and 1 sword: Take care not to be drawn into difficult love tangles.

1 Baton and 1 coin: You will be fortunate with money. Business will thrive.

1 Baton and 1 sword: Don't be upset over things that may never happen.



Please email me at annejirschitzka@hotmail.com quoting your student number, name, and email address and answering the following.

Can you visualise yourself in the future having a successful tarot practice?

Are there any cards you are confused about?

Is there anything else you would like to mention?

In part four

The court cards. You will discover what people are really like - even the bits they hide. The relationship spread. Part four also warns you of some of the pitfalls even professional readers fall into - a prewarning that can save you heaps of hassle and help you quickly build a wonderful business - the easy way.